



**Western Suppliers Association**  
**3423 Investment Blvd., #204**  
**Hayward, CA 94545**  
**(800)-752-8833**  
**FAX: (510)-670-9081**

**WEBSITE: [WWW.WesternSuppliersAssociation.com](http://WWW.WesternSuppliersAssociation.com)**

**APPLICATION FOR VENDOR MEMBERSHIP**

The undersigned, having read the enclosed "Qualifications and Vendor Membership Policy" sections of this Application hereby applies for Vendor Membership in the Western Suppliers Association.

**Is Applicant a:**

**Manufacturer \_\_\_\_\_ OR Manufacturer Rep/Sales Company \_\_\_\_\_**

**Total number of employees: \_\_\_\_\_**

Your Name \_\_\_\_\_ Title \_\_\_\_\_

Company Name \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Phone (\_\_\_\_) \_\_\_\_\_ FAX (\_\_\_\_) \_\_\_\_\_ Email: \_\_\_\_\_

**PRODUCTS MANUFACTURED AND/OR SOLD TO WSA DISTRIBUTOR MEMBERS:**

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**The Yearly WSA Vendor Member Dues are \$600.00 Annually.**

**Dues are payable ANNUALLY and must accompany this application**

**Please make check Payable to Western Suppliers Association and mail to:**

**WESTERN SUPPLIERS ASSOCIATION**  
**3423 Investment Blvd., #204**  
**Hayward, CA 94545**

(Please list additional individuals on the **reverse side** of this Application that you would like WSA communications, meeting notices, etc. mailed to.)



## ADDITIONAL INDIVIDUALS TO RECEIVE COMMUNICATIONS

NAME \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Telephone: \_\_\_\_\_ Fax: \_\_\_\_\_

E-Mail \_\_\_\_\_

NAME \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Telephone: \_\_\_\_\_ Fax: \_\_\_\_\_

E-Mail \_\_\_\_\_

NAME \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Telephone: \_\_\_\_\_ Fax: \_\_\_\_\_

E-Mail \_\_\_\_\_

Received by WSA: \_\_\_\_\_ Date: \_\_\_\_\_

Signature

## **QUALIFICATIONS FOR ASSOCIATE MEMBERSHIP**

Any individual who is and continues to be employed as an employee of or sales representative of a company which is engaged in the manufacture of Plumbing, heating, Air Conditioning, Refrigeration, Pipe Valves and Fittings, Utility and Underground supplies, Electrical equipment or kindred industrial lines, and which is actively selling its products to, and for resale by, Regular Distributor members of the Western Suppliers Association, is eligible for Associate Membership in the Western Suppliers Association.

### **WESTERN SUPPLIERS ASSOCIATION GENERAL POLICY FOR ASSOCIATE MEMBERSHIP**

The establishment of the Associate Membership Category for Manufacturers, Manufacturer's Sales Representatives and Employees offers the unique opportunity for WSA to advance the cause of Wholesale Distribution of plumbing and heating supplies in the promotion of the entire industry at the regional and national level.

### **OFFICERS AND BOARD OF DIRECTORS**

Two Associate Members shall serve as *Advisory Directors* on the WSA Board of Directors and have voting rights. Associate Members may not serve as Officers of the Association.

### **COMMITTEES AND SEMINARS**

The following categories represent areas of general interest to the Associate member and contain the recommended policy regarding their involvement and participation.

#### **Committees:**

Committee formation and assignments are under the jurisdiction of the WSA President. Associate members may be assigned to serve on any current WSA committee, except the Executive Committee. Associate members may be assigned to serve on the Membership Committee, the PAC Committee and the Convention Committee. An Associate Advisory Committee will be formed to provide input to the appropriate WSA Committee relating to Education programs, Convention programs and Industry trends.

#### **Seminars and General Meetings:**

All Seminars and general meetings of WSA, except those designated by the Board of Directors are open to attendance by Associate Members. Their participation in these meetings is encouraged and expected.

(See Over)



**ATTENDANCE AT THE ANNUAL MEETING,  
MEMBERSHIP MEETINGS AND OTHER  
WSA FUNCTIONS**

As with all WSA functions and meetings, attendance at the Annual WSA Meeting by Associate Members is limited to only those firms who have paid their annual Dues in full.

**Western Suppliers Association  
2009 Annual Meeting**

**May 14 - 17, 2009**

**The Stanford Court Hotel  
905 California Street  
San Francisco, CA 94108**